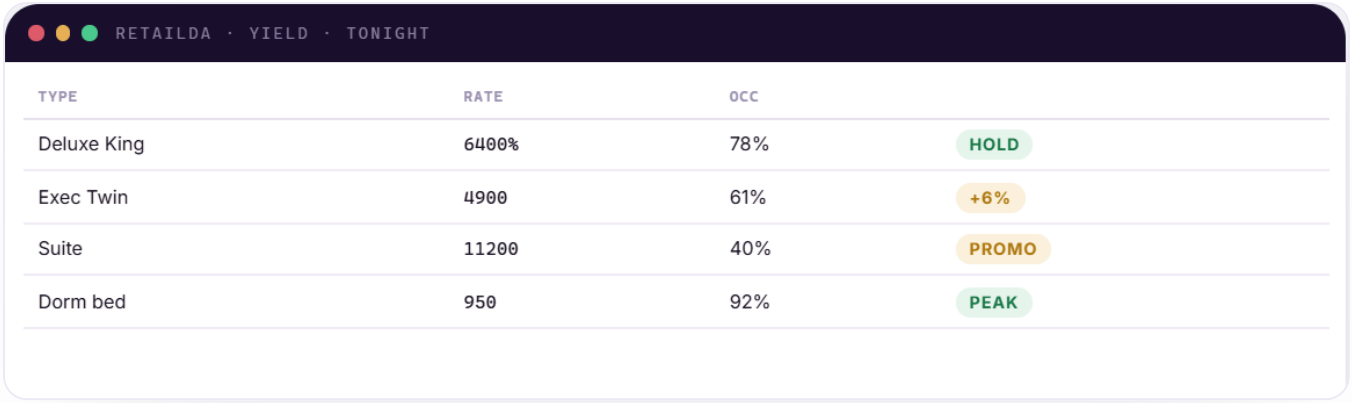
PRODUCT DATASHEET · HOTEL PMS

Yield Manager

Rate optimisation across the whole portfolio.

Occupancy you were quietly writing off, recovered. A live forecast graph tracks pace per property, and yield rules react to booking pace, events and season across every room you run.



97
terminals live on one deployment

5 yrs
production on the original build

Air-gap
proven at defence sites

₹20L
lost in 48h — none since

WHAT IT CHANGES ON THE FLOOR

Pace-based pricing
Rates move with booking pace, not a quarterly review.

Occupancy forecast
The dashboard projects occupancy by range, season and festivity.

Portfolio view
Every property's pickup and RevPAR on one screen.

Event rules
Concert weekend? The rules already knew.

Floor & ceiling
Hard bounds so automation never prices beneath your brand.

In production since 2021 — retail, defence, education, manufacturing & hospitality

AVAILABILITY

Included on Scale · part of the Hotel PMS Suite

RUNS ON

Any device · offline-first · your infrastructure or ours

COMPLETE CAPABILITY SET — 11 FEATURES

- ✓ Live occupancy forecast graph
- ✓ Portfolio pickup & RevPAR view
- ✓ Floor & ceiling price bounds
- ✓ Pickup & pace reporting
- ✓ Rate plans & restrictions — min-stay, close-to-arrival, non-refundable tiers per channel
- ✓ Date-range overrides — festival weekends and maintenance blocks priced by exception
- ✓ Pace-based rate rules
- ✓ Event & season triggers
- ✓ Per-room-type strategies
- ✓ Restriction automation
- ✓ Channel-aware pricing — rules push out through the OTA sync, not a second rate card

BUILT FOR

Hotels · Hospitality

THE ECONOMICS

	RETAILDA™	PER-SEAT SAAS PATTERN
Pricing unit	Per site — staff accounts unlimited	Per user — every hire compounds the bill
Modules	Toggle on what you need, priced like apps	Per-module add-ons stacked on per-seat tiers
Connectivity	Runs fully offline — forever, if you want	No link, no sale
Data	One database per client — export anytime	Multi-tenant pool, export rituals

How Yield Manager compares

Verified against current competitor pricing and feature documentation — retailda.com/compare#yield-manager

ALTERNATIVE	WHERE RETAILDA™ WINS
Revenue tools	Pace-based pricing and event triggers ship inside the PMS — not a separate RMS subscription.
OTA-only pricing	Own-channel pricing power — the direct-booking margin stays with you.

DEPLOYMENT MODELS

MODEL	WHAT IT MEANS
Shared cloud	Fastest start — provisioned, patched and monitored for you. Per-site pricing, unlimited staff.
Private cloud	Your own isolated instance — one client, one database. No multi-tenant pooling.
TolsTek Host	On-premise enterprise server — ECC memory, power-loss-protected NVMe, hardware RAID. Also runs the local AI daemons.
Air-gapped	Zero external calls, permanently — proven at defence installations where isolation is mandatory.

WORKS WITH — the platform fabric

UPI & QR · EMV terminals · ESC/POS & thermal · LoRaWAN · Zigbee · MAVLink · MCP agents · ONDC (testing) · WhatsApp Business · Excel/CSV · CloudPRNT · OTAs via channel pipeline

RUNS WITH

Hotel PMS · OTA Channel Manager · Housekeeping Ops

Deployment & rollout

What a Yield Manager deployment actually looks like — bring this page to whoever signs off.

ROLLOUT

01 **Sandbox first**
Your catalogue, opening stock and flows run in a sandbox before anything touches production.

02 **Guided migration**
Bulk import of items, barcodes, suppliers and opening stock — Excel/CSV in one pass.

03 **Pilot site**
One counter or one site goes live first — measured against your old process, not promises.

04 **Staged rollout**
Remaining sites switch over on your schedule — staged, sandbox-first cutover.

COMMERCIAL MODEL

Pricing	Included on Scale · part of the Hotel PMS Suite — priced per site, never per user. Staff accounts are unlimited.
Ownership	Your data, your keys, your export — leave with everything. No data lock-in.
Support	Real engineers, ticket-based. Feature unlocks are toggles, not projects.

Included on Scale · part of the Hotel PMS Suite Sign up today — retailda.com/signup · no card required to start

Talk to an engineer

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